Lowe's Companies, Inc.
Consolidated Statements of Current Earnings and (Accumulated Deficit)/Retained Earnings (Unaudited)
In Millions, Except Per Share and Percentage Data

	Three Months Ended							Nine Months Ended						
	October 28, 2022		_(	October 29, 2021			October 28, 2022			October	29, 2021			
<b>Current Earnings</b>	Ar	nount	% Sales	A	mount	% Sales	A	mount	% Sales	A	mount	% Sales		
Net sales	\$ 2	23,479	100.00	\$	22,918	100.00	\$	74,614	100.00	\$	74,911	100.00		
Cost of sales	1	15,661	66.70		15,331	66.90		49,614	66.49		49,882	66.59		
Gross margin		7,818	33.30		7,587	33.10		25,000	33.51		25,029	33.41		
Expenses:														
Selling, general and administrative		6,443	27.45		4,373	19.08		15,200	20.38		13,559	18.10		
Depreciation and amortization		451	1.92		425	1.85		1,345	1.80		1,226	1.64		
Operating income		924	3.93		2,789	12.17		8,455	11.33		10,244	13.67		
Interest – net		295	1.25		223	0.97		802	1.07		650	0.86		
Pre-tax earnings		629	2.68		2,566	11.20		7,653	10.26		9,594	12.81		
Income tax provision		475	2.02		670	2.93		2,174	2.92		2,359	3.15		
Net earnings	\$	154	0.66	\$	1,896	8.27	\$	5,479	7.34	\$	7,235	9.66		
Weighted average common shares outstanding – basic		618			690			638			704			
Basic earnings per common share (1)	\$	0.25		\$	2.74		\$	8.56		\$	10.23			
Weighted average common shares outstanding – diluted		620			692			640			706			
Diluted earnings per common share (1)	\$	0.25		\$	2.73		\$	8.53		\$	10.21			
Cash dividends per share	\$	1.05		\$	0.80		\$	2.90		\$	2.20			
(Accumulated Deficit)/Retained Earnings														
Balance at beginning of period	\$	(8,895)		\$	(460)		\$	(5,115)		\$	1,117			
Net earnings		154			1,896			5,479			7,235			
Cash dividends declared		(643)			(551)			(1,833)			(1,544)			
Share repurchases		(3,929)			(2,798)		(	(11,844)			(8,721)			
Balance at end of period	<b>\$(</b> 1	13,313)		\$	(1,913)		\$(	(13,313)		\$	(1,913)			

<sup>(1)</sup> Under the two-class method, earnings per share is calculated using net earnings allocable to common shares, which is derived by reducing net earnings by the earnings allocable to participating securities. Net earnings allocable to common shares used in the basic and diluted earnings per share calculation were \$152 million for the three months ended October 28, 2022, and \$1,889 million for the three months ended October 29, 2021. Net earnings allocable to common shares used in the basic and diluted earnings per share calculation were \$5,462 million for the nine months ended October 28, 2022, and \$7,207 million for the nine months ended October 29, 2021.

Lowe's Companies, Inc.
Consolidated Statements of Comprehensive Income (Unaudited)
In Millions, Except Percentage Data

	Three Months Ended							Nine Months Ended						
	October 28, 2022			_(	October 29, 2021			October 28, 2022			October 29, 2021			
	Aı	nount	% Sales	A	mount	% Sales	A	mount	% Sales	A	mount	% Sales		
Net earnings	\$	154	0.66	\$	1,896	8.27	\$	5,479	7.34	\$	7,235	9.66		
Foreign currency translation adjustments – net of tax		(168)	(0.72)		19	0.08		(173)	(0.23)		78	0.10		
Cash flow hedges – net of tax		170	0.72		41	0.18		352	0.47		56	0.07		
Other		1	_		(1)	_		(3)	_		(4)	_		
Other comprehensive income		3	_		59	0.26		176	0.24		130	0.17		
Comprehensive income	\$	157	0.66	\$	1,955	8.53	\$	5,655	7.58	\$	7,365	9.83		

Current assets: Cash and cash equivalents Short-term investments	\$				
Cash and cash equivalents Short-term investments	\$				
Short-term investments	\$				
	Ψ	3,192	\$ 6,121	\$	1,133
		464	552	,	271
Merchandise inventory – net		19,817	16,685		17,605
Other current assets		1,518	1,491		1,051
Total current assets		24,991	24,849	,	20,060
Property, less accumulated depreciation		17,275	18,925		19,071
Operating lease right-of-use assets		3,512	4,161		4,108
Long-term investments		63	213		199
Deferred income taxes – net		301	220	)	164
Other assets		831	1,032	;	1,038
Total assets	\$	46,973	\$ 49,400	\$	44,640
Liabilities and shareholders' deficit					
Current liabilities:					
Short-term borrowings	\$	_	\$ 1,000	\$	_
Current maturities of long-term debt	Ψ	609	1,352		868
Current operating lease liabilities		651	573		636
Accounts payable		12,249	11,334		11,354
Accrued compensation and employee benefits		1,405	1,353		1,561
Deferred revenue		1,736	1,954		1,914
Other current liabilities		4,226	3,268		3,335
Total current liabilities		20,876	20,834		19,668
Long-term debt, excluding current maturities		32,904	23,881		23,859
Noncurrent operating lease liabilities		4,048	4,136		4,021
Deferred revenue – Lowe's protection plans		1,184	1,119		1,127
Other liabilities		829	1,006		781
Total liabilities		59,841	50,970		49,456
Shareholders' deficit:					
Preferred stock, \$5 par value: Authorized – 5.0 million shares; Issued and outstanding – none		_	_	-	_
Common stock, \$0.50 par value: Authorized – 5.6 billion shares; Issued and outstanding – 611 million, 686 million, and 670 million shares, respectively		305	343		335
Capital in excess of par value		_	_		_
Accumulated deficit		(13,313)	(1,913	5)	(5,115)
Accumulated other comprehensive income/(loss)		140	(1,512		(36)
Total shareholders' deficit		(12,868)	(1,576	<u> </u>	(4,816)
Total liabilities and shareholders' deficit	\$		\$ 49,400		44,640

		Nine Mont	ths Ended	Ended	
	Octol	ber 28, 2022	October	29, 2021	
Cash flows from operating activities:					
Net earnings	\$	5,479	\$	7,235	
Adjustments to reconcile net earnings to net cash provided by operating activities:					
Depreciation and amortization		1,509		1,388	
Noncash lease expense		403		383	
Deferred income taxes		(252)		96	
Asset impairment and loss on property – net		2,113		25	
Share-based payment expense		165		169	
Changes in operating assets and liabilities:					
Merchandise inventory – net		(2,308)		(446)	
Other operating assets		20		(130)	
Accounts payable		921		436	
Deferred revenue		(117)		444	
Other operating liabilities		205		(421)	
Net cash provided by operating activities		8,138		9,179	
Cash flows from investing activities:					
Purchases of investments		(659)		(2,325)	
Proceeds from sale/maturity of investments		597		2,261	
Capital expenditures		(1,090)		(1,256)	
Proceeds from sale of property and other long-term assets		37		(1,230)	
Other – net				(134)	
Net cash used in investing activities		(1,115)		(1,360)	
net eash used in investing activities		(1,113)		(1,500)	
Cash flows from financing activities:					
Net proceeds from issuance of debt		9,667		4,972	
Repayment of debt		(831)		(595)	
Proceeds from issuance of common stock under share-based payment plans		86		72	
Cash dividend payments		(1,727)		(1,433)	
Repurchases of common stock		(12,127)		(8,999)	
Other – net		_		(408)	
Net cash used in financing activities		(4,932)		(6,391)	
Effect of exchange rate changes on cash		(32)		3	
Net increase in cash and cash equivalents		2,059		1,431	
Cash and cash equivalents, beginning of period		1,133		4,690	
Cash and cash equivalents, end of period	\$	3,192	\$	6,121	

## Lowe's Companies, Inc.

## **Non-GAAP Financial Measure Reconciliation (Unaudited)**

To provide additional transparency, the Company has presented a comparison to the non-GAAP financial measure of adjusted diluted earnings per share for the three months ended October 28, 2022. This measure excludes the impact of a discrete item, further described below, not contemplated in Lowe's Business Outlook to assist analysts and investors in understanding operational performance for the third quarter of fiscal 2022.

## Fiscal 2022 Impacts

During the third quarter, the Company recognized financial impacts from the following discrete item, not contemplated in the Company's Business Outlook for fiscal 2022:

• In the third quarter of fiscal 2022, the Company recognized a pre-tax \$2.1 billion long-lived asset impairment of the Canadian retail business (Canadian retail business transaction costs).

Adjusted diluted earnings per share should not be considered an alternative to, or more meaningful indicator of, the Company's diluted earnings per share as prepared in accordance with GAAP. The Company's methods of determining non-GAAP financial measures may differ from the method used by other companies and may not be comparable.

The Company does not provide a reconciliation for non-GAAP estimates on a forward-looking basis where it is unable to provide a meaningful or accurate calculation or estimation of reconciling items without unreasonable effort, including timing of and deal-related transaction costs associated with the sale of our Canadian retail business.

A reconciliation between the Company's GAAP and non-GAAP financial results is shown below and available on the Company's website at ir.lowes.com.

	Three	Three Months Ended						
	Octo	October 28, 2022						
	Pre-Tax Earnings							
Diluted earnings per share, as reported			\$	0.25				
Non-GAAP adjustments – per share impacts								
Canada retail business transaction costs	3.32	(0.30)		3.02				
Adjusted diluted earnings per share			\$	3.27				

<sup>&</sup>lt;sup>1</sup> Represents the corresponding tax benefit or expense related to the item excluded from adjusted diluted earnings per share.